Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

Open to Public Inspection

Fort	ne 2010 ca	alendar year, or tax year begi	nning 01-01-2010 and ending 12-31-20	10		T
Check	ıf applıcable	C Name of organization AARP			D Employe	r identification number
Addres	s change	Doing Business As			95-198	5500
- Name	change	Doing business As			E Telephor	ne number
- Initial i	eturn	Number and street (or P O box	ıf mail is not delivered to street address)	Room/suite	(202) 4	34-3220
– Temir	ated	601 E Street NW c/o Tax Dept	·		(202)	
– Amend	ed return	City or town, state or country, a	nd ZIP + 4		G Gross rece	eipts \$ 2,553,312,108
– Applica	tion pending	Washington, DC 20049				
		F Name and address of	principal officer	H(2)		ffiliates? Yes No
		Robert R Hagans Jr	onne ipar onne er	n(a) Isthisa	group return for a	milates/ Yes No
		601 E Street NW Washington, DC 20049		H(b) Are all	affılıates ınclud	ed?
		washington, be 20049		If "No	," attach a l	ist (see instructions)
Tax-e	xempt status	「 501(c)(3)	◀ (insert no)	H(c) Grou	p exemption	number 🟲
Wah	site: ► ww			1		
				1		1
	_	Corporation Trust Associ	ation Other -	L Year of for	mation 1958	M State of legal domicile DC
Part	I Sum	ımary				
aovelliance	AARPis	a nonprofit, nonpartisan orga	sion or most significant activities nization dedicated to enhancing the qua e and creates impact through information	•	_	O and over AARP leads
<u> </u>						
ž ;	Check tl	his box 🕶 if the organization	discontinued its operations or disposed	l of more than 2	5% of its ne	t assets
		,	erning body (Part VI, line 1a)		з	22
`			rs of the governing body (Part VI, line 1		4	
Ĭ ,			in calendar year 2010 (Part V, line 2a)	•	5	1,963
]		mber of volunteers (estimate			6	19,255
-	7a Total un	related business revenue fror	n Part VIII, column (C), line 12		7a	
	b Net unre	elated business taxable incom	e from Form 990-T, line 34		7b	
				Prio	Year	Current Year
;	3 Contri	butions and grants (Part VIII	, line 1 h)	. 2	63,493,646	266,827,226
울 !	Progra	am service revenue (Part VII)	, line 2g)	. 1	35,171,155	159,700,555
Hevenue	Inves	tment income (Part VIII, colu	ımn (A), lines 3, 4, and 7d)		34,147,944	
æ _{1:}	L Other	revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	6	60,440,584	683,258,860
1			11 (must equal Part VIII, column (A), lı			
					93,253,329	<u> </u>
1			art IX, column (A), lines 1-3)		4,428,124	
14		·	rt IX, column (A), line 4)	_	C	0
8 19	5 Saları 10)	es, other compensation, empl	oyee benefits (Part IX, column (A), lines	5-	30,365,923	287,035,725
Expenses	•	ssional fundraising fees (Part :	IX, column (A), line 11e)		879,018	
⊕		indraising expenses (Part IX, column			•	,
ⁱⁱⁱ ₁₁			(b), lines 11a-11d, 11f-24f)	. 6	19,424,576	722,481,785
1			must equal Part IX, column (A), line 25)		55,097,641	+
1		•	ne 18 from line 12		38,155,688	<u> </u>
		,			of Current	, , , , , , , , , , , , , , , , , , ,
Engles 20					ear	End of Year
20	D Total	assets (Part X, line 16)		1,2	91,821,683	1,565,461,037
를 걸 2:	L Total	liabilities (Part X, line 26) .		8	77,542,999	937,396,888
			act line 21 from line 20	4	14,278,684	628,064,149
Part :	II Sign	ature Block				
	ge and belie		mined this return, including accompanying ete. Declaration of preparer (other than offi			
	****	*** ature of officer		20 Da	11-06-28	
Sign Here	'			νa	ıc	
теге		ert R Hagans Jr CFO e or print name and title				
		<u>'</u>	Drawa warda aya ta		Check if self-	l arm
	Print/Typ preparer's		Preparer's signature	Date I	employed F	_ PTIN
Paid	Fırm's na	me 🕨			<u> </u>	Firm's EIN
Prepare	I Firm's ad	dress •				
Jse Onl	У					Phone no 🕨
1ay the	IRS discus	ss this return with the prepare	r shown above? (see instructions) .			TYes TNo

Form	1990 (2010) Page	
Par	Statement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part III	
1	Briefly describe the organization's mission	
ARP is dedicated to enhancing quality of life for all as we age. We lead positive social change and deliver value to members through information, advocacy, and service. 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990 - E27		
2		
	If "Yes," describe these new services on Schedule O	
3	services?	
4	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and	
 4a	(Code) (Expenses \$ 277,978,400 including grants of \$ 329,500) (Revenue \$ 0)	
	Membership Service helps ensure AARP is providing useful information, programs, and services to members through events, exhibits, AARP's award-winning website member call center, and other interactive member touch points. Membership service summarizes AARP's position on activities related to the organization's strategic priorities, as well as the activities that support its strategic plan.	
	(Code) (Expenses \$ 198,774,719 including grants of \$ 0) (Revenue \$ 17,740)	
	AARP publishes "AARP The Magazine," which is published every other month (bimonthly) in three versions, each of which targets a specific age group 50-59, 60-69, and 70 and over to be sure that we are providing highly useful information and outreach to each group "AARP The Magazine" includes the key areas of health, personal finance, work/life transitions, and personal enrichment AARP also publishes 10 issues of "AARP Bulletin," a monthly publication (January/February and July/August are combined) that reports on such issues as Social Security, Medicare, and those related to work, retirement, pensions, benefits, health, and quality of life "AARP Viva" (formerly AARP Segunda Juventud) is a quarterly bilingual publication for Hispanic members of AARP. This publication includes profiles of leading Hispanic personalities, articles on new trends in the Hispanic community, and advice for protecting health, managing money, and enjoying leisure time "AARP The Magazine" and "AARP Bulletin" are provided to all AARP member households. All publications are available electronically to the general public on AARP's website www aarp org	
	(Code) (Expenses \$ 125,600,594 including grants of \$ 10,500) (Revenue \$ 0)	
	The Membership Development work is based on the recognition that members are an essential part of AARP's ability to achieve its mission. Speaking on behalf of it tens of millions of members gives AARP significant power and reach in advocating for social change in our national, federal, and state legislatures, and members also provide grassroots activism, volunteer work, and input into the problems faced by Americans as they age, which helps shape AARP's social change agenda Membership Development is dedicated to ensuring that the member experience is valuable and a relevant portfolio of member services and benefits is available Membership Development researches the wants and needs of specific segments within the population of age 50+, including, for example, multicultural segments, boomers, retired educators, and AARP's primary age segments (50-59, 60-69, and 70 and over)	
	Other program services (Describe in Schedule O) See also Additional Data for Description	
4u	(Expenses \$ 245,233,044 including grants of \$ 14,969,602) (Revenue \$ 11,473,931)	
 4е	Total program service expenses▶\$ 847.586.757	

Part TV	Checklist of	Required	Schedules
	CHECKIISLUI	Reguireu	Scileudies

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	Yes	
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 2	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasiendowments? If "Yes," complete Schedule D, Part V	10		Νo
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
Ь	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Parts II and IV.	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV.	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Νο
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Νο
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Νο
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		N o
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		Νο
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		N o
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Νο
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	Yes	
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 \Box Yes \Box No			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm 990	(2010)

Form 990 (2010)

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V		. [
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 1,620			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1 c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		103	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
ь	If "Yes," has it filed a Form 990-T for this year? <i>If "No," provide an explanation in Schedule O</i>	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country 🕒			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? \cdot .	5a		Νο
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a	Yes	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Yes	
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		Νo
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	file Form 8282?	7c		Νo
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			
_	contract?	7e		N o
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7f 7g		No No
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a	7h		No
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? If "Yes," enter the amount of tax-exempt interest received or accrued during the	12a		
	year 12b			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		
h	Enter the amount of reserves the organization is required to maintain by the states			
	in which the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand 13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo
ь	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax			
Id	year			
b	Enter the number of voting members included in line 1a, above, who are			
	ındependent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5	Yes	
6	Does the organization have members or stockholders?	6		No
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		No
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
ь	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal			
	evenue Code.)			
			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a	Yes	
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b	Yes	
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	TCWV - "I I			
	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

- 17 List the States with which a copy of this Form 990 is required to be filed ►CA
- 18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply
 - Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of
- interest policy, and financial statements available to the public See Additional Data Table State the name, physical address, and telephone number of the person who possesses the books and records of the organization 🕨 20

Robert R Hagans Jr 601 E Street NW Washington, DC 20049

(202) 434-3220

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

Companied of the property of	(A) Name and Title	(B) Average hours	Posi t	((tion (hat a	(che		II		(D) Reportable compensation from the	(E) Reportable compensation	(F) Estimated amount of other
President 15 00		(describe hours for related organizations in Schedule	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W-	(W- 2/1099-	organization and related
President-elect	President	15 00	Х						9,951	0	0
Secretary/Treasurer		6 00	Х						3,856	0	0
Solid Chair		6 00	Х						4,599	0	0
Board Vice Chair	(4) F John Zarlengo Board Chair	15 00	Х						9,720	0	0
Director Column		6 00	Х						12,762	0	0
Director S 00		6 00	Х						13,926	0	0
Director S 00		6 00	Х						5,154	0	0
Director		6 00	Х						2,963	0	0
Director		6 00	Х						0	0	0
Director		6 00	Х						0	0	0
Director		6 00	Х						3,176	0	0
Director		6 00	Х						2,833	0	0
Director 6 00 X 8,460 0 0 (15) J David Nelson 6 00 Y 3,761 0		6 00	Х						3,697	0	0
		6 00	Х						8,460	0	0
	(15) J David Nelson	6 00	х						3,761	0	0
(16) Barbara O'Connor 6 00 X 2,111 0 0	(16) Barbara O'Connor	6 00	х						2,111	0	0

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per	1	tion that a			II		(D) Reportable compensation from the	(E) Reportable compensation from related	(F) Estimated amount of other compensation
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations
(17) John Penn Director	6 00	x						2,239	0	
(18) Diane Pratt Director	6 00	х						0	0	
(19) Carol Raphael Director	6 00	х						0	0	
(20) Charles E Reed Director	6 00	х						11,157	0	
(21) George T Rowan Director	6 00	х						1,175	0	
(22) Fernando Torres-Gil Director	6 00	х						0	0	
(23) Yash Aggarwal Director until 5/3/10	6 00	х						12,541	0	
(24) Cora L Christian Director until 5/3/10	6 00	х						5,169	0	
(25) Bonnie M Cramer Board chair until 5/3/10	6 00	х						8,141	0	
(26) Joanne Handy Director until 5/3/10	6 00	х						3,098	0	
(27) Jennie Chin Hansen President until 5/3/10	6 00	х						7,414	0	
(28) Richard Johnson Director until 5/3/10	6 00	х						2,983	0	
(29) N Joyce Payne Director until 5/3/10	6 00	х						1,922	0	
(30) Thomas Byron Thames Director until 5/3/10	6 00	Х						1,714	0	
(31) Addison B Rand Chief Executive Officer	55 00			Х				810,147	0	114,46
(32) Robert R Hagans Jr Chief Financial Officer	50 00			Х				368,064	0	53,93
(33) Thomas C Nelson Chief Operating Officer	55 00				Х			1,124,770	0	51,84
(34) Nancy A LeaMond EVP Social Impact	60 00				Х			367,243	0	40,58
(35) Emilio Pardo EVP & Chief Brand Officer	50 00				Х			332,419	0	38,80
(36) Joan S Wise EVP & General Counsel	40 00				Х			545,995	0	27,74
(37) Shereen G Remez EVP Member Value	50 00				Х			313,901	0	40,35
(38) John C Rother EVP Policy & Strategy	40 00				Х			310,338	0	44,57
(39) Kevin J Donnellan	45 00				Х			284,452	0	48,31
EVP & Chief Communication (40) Ellen Hollander	50 00				X			262,521	0	55,71
EVP & Chief People Officer (41) Harroll Backus	50 00				X			260,963	0	50,30
EVP State Operations (42) Matthew Mitchell	50 00				X			248,897	0	44,43
Chief Information Officer (43) Nancy Smith	55 00				X			297,924	0	40,49
SVP Corporate Secretary (44) Hugh Delehanty CVD & Editor in Chock AADD	50 00					х		279,459	0	48,62
SVP & Editor-in Chief AARP (45) David Sloane	55 00					x		279,335	0	44,50
SVP Govt Relations & Advo (46) James Fishman	45 00					×	\vdash	289,589	0	47,41
SVP-Publisher (47) Lynn Mento	45 00					×		259,788	0	37,86
SVP 50+ Member Experience (48) Susan Reinhard	45 00					X		264,578	0	48,52
SVP Public Policy 1b Sub-Total			<u> </u>	<u></u>	<u>. </u>	<u> </u>	<u></u>	204,370	0	70,32
		<u> </u>	•	-	-	•		1		

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization ►543

			Yes	No	
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee				
	on line 1a? If "Yes," complete Schedule J for such individual	3		Νo	
1	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such				
	ındıvıdual	4	Yes		
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for				

7,044,905

Section B. Independent Contractors

Total (add lines 1b and 1c) .

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation
RR DONNELLEY 111 SOUTH WACKER DRIVE CHICAGO, IL 60606	PRINTING SERVICES FOR PUBLICATIONS	59,402,555
GSD&M IDEA CITY LLC 828 WEST 6TH STREET AUSTIN, TX 78703	ADVERTISING AND MARKETING FIRM	34,578,464
MOORE WALLACE 30 HAZELWOOD DRIVE STE 100 AMHERST, NY 14228	PRINTING SERVICES FOR PUBLICATIONS	27,057,966
CATALYST 360 4 WALNUT GROVE DRIVE HORSHAM, PA 19044	CALL CENTER, OPERATING STUDIES AND ANALY	23,822,464
PARADYSZ MATERA COMPANY INC 5 HANOVER SQUARE 6TH FLOOR NEW YORK NY 10004	DIRECT MAIL AND PRINT MEDIA	21,140,579

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶497

878,511

		2010)					Pag	ge 9
		Statement of Rever			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513 or 514
Contributions, gifts, grants and other similar amounts		Federated campaigns						
gra	Ь	Membership dues	. 1b	247,895,043				
⊞.	С	Fundraising events	1c					
<u>₩</u>	d	Related organizations	. 1d	3,363,221				
£,	_	Government grants (contributions) 1e	46,593				
를 교						1		
5 ₹	f	All other contributions, gifts, grant similar amounts not included above		15,522,369				
받아	g	Noncash contributions included in	lines 1a-1f \$					
<u>a</u> S	h	Total. Add lines 1a-1f .			266,827,226			
				Business Code				
Program Service Revenue	2a							
9. 8.		Pub/Web Advertising		541800	148,208,884		148,208,884	
or GE		Driver's Safety Progra		900099	6,953,106	6,953,106		
5		Member Event		900099	4,311,443	4,311,443		
Š	d							
Ē	е							
50	f	All other program service re	evenue		227,122	227,122		
Δ	g	Total. Add lines 2a-2f .			159,700,555			
	3	Investment income (includi	ng dividends, interest					
		and other similar amounts)			39,261,676			39,261,676
	4	Income from investment of tax-e	xempt bond proceeds					
	5	Royalties			679,534,329			679,534,329
			(ı) Real	(II) Personal				013,334,32
	6a	Gross Rents	3,133,656	(11)				
	ь	Less rental	3,129,992					
	_	expenses Rental income	3,664					
		or (loss)	,		2.664			2.66
	a	Net rental income or (loss)		1 () 0.1	3,664			3,664
	70	Gross amount	(ı) Securities 1,401,133,799	(II) O ther				
	"	from sales of assets other	_,,					
		than inventory						
	b	Less cost or other basis and	1,374,160,425					
		sales expenses Gain or (loss)	26,973,374					
	-	Net gain or (loss)			26,973,374			26,973,374
۸.		Gross income from fundrais			20/5/2/0/			20,310,01
μĘ		(not including	ing events					
Other Revenue		\$						
щ		of contributions reported or See Part IV, line 18						
ē			a					
듄	ь	Less direct expenses .	ь					
-	С	Net income or (loss) from fu	ındraısıng events 🔒 🕒					
	9a	Gross income from gaming	activities See Part IV, line 19 . a					
	l -	Less direct expenses .		ь				
	С	Net income or (loss) from g						1
	С	Gross sales of inventory, le						
	С							
	10a	Gross sales of inventory, le	ss a					
	с 10а b	Gross sales of inventory, le returns and allowances	a . b					
	с 10а b	Gross sales of inventory, le returns and allowances . Less cost of goods sold .	a . b	Business Code				
	c 10a b c	Gross sales of inventory, le returns and allowances . Less cost of goods sold . Net income or (loss) from s	a . b	Business Code 900099	2,784,311			2,784,31:
	b c	Gross sales of inventory, le returns and allowances . Less cost of goods sold . Net income or (loss) from s Miscellaneous Revenue	a . b		2,784,311 936,556			2,784,31: 936,556
	b c	Gross sales of inventory, le returns and allowances . Less cost of goods sold . Net income or (loss) from s Miscellaneous Revenue Captive Insurance Prem Miscellaneous income	a . b	900099				
	10a	Gross sales of inventory, le returns and allowances . Less cost of goods sold . Net income or (loss) from s Miscellaneous Revenue Captive Insurance Prem Miscellaneous income	a . b ales of inventory	900099				
	10a	Gross sales of inventory, le returns and allowances . Less cost of goods sold . Net income or (loss) from s Miscellaneous Revenue Captive Insurance Prem	a . b ales of inventory •	900099	936,556			
	10a	Gross sales of inventory, le returns and allowances . Less cost of goods sold . Net income or (loss) from s Miscellaneous Revenue Captive Insurance Prem Miscellaneous income	a . b ales of inventory •	900099				
	b c late defined the control of the	Gross sales of inventory, le returns and allowances . Less cost of goods sold . Net income or (loss) from s Miscellaneous Revenue Captive Insurance Prem Miscellaneous income	a . b ales of inventory	900099	936,556			

Part IX Statement of Functional Expenses
Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

AII	Section $501(c)(3)$ and $501(c)(4)$ organizations mu other organizations must complete column (A) but are not required to	-		D).	
Do not	include amounts reported on lines 6b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	15,309,602	15,309,602		·
	Grants and other assistance to individuals in the U.S. See Part IV, line 22	20,000,002	20/003/002	-	
	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
	Compensation of current officers, directors, trustees, and key employees	6,323,735	1,428,260	4,895,475	
	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	200,680,008	128,931,618	71,407,526	340,864
	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	46,714,288	33,501,539	13,142,085	70,664
9	Other employee benefits	22,173,543	11,626,714	10,512,690	34,139
10	Payroll taxes	11,144,151	6,863,308	4,262,843	18,000
	Fees for services (non-employees) Management				
b	Legal	1,158,007		1,158,007	
c	Accounting	847,637	48,062	799,575	
d	Lobbying				
e	Professional fundraising services See Part IV, line 17	184,000			184,000
f	Investment management fees	4,910,478		4,910,478	
g	Other	115,137,673	102,905,237	12,194,601	37,835
12	Advertising and promotion	148,266,073	137,903,897	9,644,155	718,021
13	Office expenses	4,070,577	1,420,903	2,649,674	
14	Information technology	41,433,928	12,710,517	28,285,528	437,883
15	Royalties				
16	Occupancy	23,030,871	20,751,638	2,279,233	
17	Travel	9,350,501	8,016,616	1,333,885	
	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	9,457,762	9,151,257	306,505	
20	Interest	9,678,767		9,678,767	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	30,720,610	6,044,763	24,675,847	
23	Insurance	3,817,473		3,817,473	
	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
а	Printing & Postage	246,564,974	241,593,367	1,557,168	3,414,439
ь	Member Call Center	22,238,934	22,238,934		
С	Research, Surveys, & Te	13,401,842	12,481,423	920,419	
d	Taxes & Licenses	11,635,315	1,291,750	10,343,565	
e	Shared Services (ITS, F	0	57,558,814	-57,676,567	117,753
f	All other expenses	26,760,363	15,808,538	10,945,233	6,592
25	Total functional expenses. Add lines 1 through 24f	1,025,011,112	847,586,757	172,044,165	5,380,190
26	Joint costs. Check here ▶ ▽ If following				
	SOP 98-2 (ASC 958-720) Complete this line only if the				
	organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation	4,253,587	2,497,744	0	1,755,843

Pa	rt X	Balance Sheet					
					(A) Beginning of year		(B) End of year
	1	Cash—non-interest-bearing			2,762,611	1	1,521,496
	2	Savings and temporary cash investments			292,556,875	2	342,670,796
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			84,831,421	4	91,914,639
	5	Receivables from current and former officers, directors, trusted highest compensated employees Complete Part II of	es, ke	y employees, and			
		Schedule L				5	
	6	Receivables from other disqualified persons (as defined under persons described in section $4958(c)(3)(B)$, and contributing sponsoring organizations of section $501(c)(9)$ voluntary employeganizations (see instructions)	emplo	yers, and			
\$		Schedule L				6	
Assets	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			24,070,208	9	38,201,365
	10a	Land, buildings, and equipment cost or other basis <i>Complete Part VI of Schedule D</i>	10a	479,151,158			
	ь	Less accumulated depreciation	10b	213,411,189	281,909,416	10c	265,739,969
	11	Investments—publicly traded securities	595,512,438	11	816,486,359		
	12	Investments—other securities See Part IV, line 11			3,000,000	12	3,000,000
	13	Investments—program-related See Part IV, line 11		13			
	14	Intangible assets	1,127,131	14	1,074,286		
	15	Other assets See Part IV, line 11	6,051,583	15	4,852,127		
	16	Total assets. Add lines 1 through 15 (must equal line 34) .			1,291,821,683	16	1,565,461,037
	17	Accounts payable and accrued expenses .			80,941,824	17	116,702,433
	18	Grants payable				18	
	19	Deferred revenue			209,083,670	19	225,570,716
	20	Tax-exempt bond liabilities		20			
တ	21	Escrow or custodial account liability Complete Part IV of Schedu		21			
bilities	22	Payables to current and former officers, directors, trustees, ke employees, highest compensated employees, and disqualified					
E		persons Complete Part II of Schedule L		6.7		22	
	23	Secured mortgages and notes payable to unrelated third partie	s.			23	
	24	Unsecured notes and loans payable to unrelated third parties			187,836,042	24	174,104,715
	25	Other liabilities Complete Part X of Schedule D			399,681,463	25	421,019,024
	26	Total liabilities. Add lines 17 through 25			877,542,999	26	937,396,888
· ·		Organizations that follow SFAS 117, check here 🕨 🔽 and com		lines 27			
ě		through 29, and lines 33 and 34.					
a D	27	Unrestricted net assets			414,278,684	27	628,064,149
Balance	28	Temporarily restricted net assets				28	
Z	29	Permanently restricted net assets				29	
Fund		Organizations that do not follow SFAS 117, check here ▶ ┌ a	nd co	mplet e			
2		lines 30 through 34.					
	30	Capital stock or trust principal, or current funds $\ \ . \ \ \ . \ \ \ .$				30	
Assets	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other	funds			32	
Ř	33	Total net assets or fund balances			414,278,684	33	628,064,149
~	34	Total liabilities and net assets/fund balances			1,291,821,683	34	1,565,461,037

Pal	Check if Schedule O contains a response to any question in this Part XI	•		. 🔽			
1	Total revenue (must equal Part VIII, column (A), line 12)	1		1,176,0	021.69		
2	Total expenses (must equal Part IX, column (A), line 25)	2					
3	3 Revenue less expenses Subtract line 2 from line 1						
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		414,2	278,684		
5	Other changes in net assets or fund balances (explain in Schedule O)	5		62,7	774,88		
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		628,0	064,149		
Pai	Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII			୮			
1				Yes	No		
	Accounting method used to prepare the Form 990 Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O						
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Νo		
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes			
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of taudit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain its Schedule O		2c	Yes			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were in on a separate basis, consolidated basis, or both	ssued					
	☐ Separate basis ☐ Both consolidated and separated basis						
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in th Single Audit Act and OMB Circular A-133?	e	3a		No		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the raudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b				

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DLN: 93493179006181

OMB No 1545-0047

2010

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ▶ Complete if the organization is described below.

Interna	I Revenue Service	Attach to Form 990 or Form 990-i	:∠. ► See separat	e instructions.	Inspection
	-	s," to Form 990, Part IV, Line 3, or	Form 990-EZ, Pa	art V, line 46 (Political Ca	ampaign Activities),
ther		morelate Danta I A and D. Da not comment	o Dowt I C		
	, ,, ,	mplete Parts I-A and B Do not complet 501(c)(3)) organizations Complete Par		w Do not complete Part LR	.
	ction 527 organizations Complete		to 17 Cana o Bolos	. Be not complete traiter B	
	=	s," to Form 990, Part IV, Line 4, or			<u> </u>
		t have filed Form 5768 (election under			
		t have NOT filed Form 5768 (election u s," to Form 990, Part IV, Line 5 (Pr			
	ction 501(c)(4), (5), or (6) organi		OXY 14X) OI 1 OI 1	11 990-12, Fait V, IIIe 55	a (Floxy Tax), then
Na	me of the organization	·		Employer ide	ntıfıcatıon number
AAF	RP			95-1985500	1
Par	t I-A Complete if the or	ganization is exempt under	section 501(c		
1	· · · · · · · · · · · · · · · · · · ·	ganization's direct and indirect politic			
2	Political expenditures	gamzation's unect and munect pontic	ar campaign acti	villes III Fail IV	\$ 889,683
3	Volunteer hours			•	\$ 889,083
_	v ordineer modrs				
Par	t I-B Complete if the or	ganization is exempt under :	section 501(c	:)(3).	
1	Enter the amount of any excis	e tax incurred by the organization unc	ler section 4955	▶	\$
2	Enter the amount of any excis	e tax incurred by organization manage	ers under section	ı 4955 🕨	\$
3	If the organization incurred a s	ection 4955 tax, did it file Form 472	O for this year?		┌ Yes ┌ No
4a	Was a correction made?				┌ Yes ┌ No
ь	If "Yes," describe in Part IV				
Par	t I-C Complete if the or	ganization is exempt under	section 501(d	e) except section 50	1(c)(3).
1	Enter the amount directly expe	ended by the filing organization for se	ction 527 exemp	t function activities 🕨	\$
2	<u> </u>	organization's funds contributed to otl	ner organizations	for section 527	
	exempt funtion activities			•	\$
3	Total exempt function expendi	tures Add lines 1 and 2 Enter here a	and on Form 112	0-POL, line 17b	\$
4	Did the filing organization file I	Form 1120-POL for this year?			┌ Yes ┌ No
5	organization made payments amount of political contributio	nd employer identification number (EI For each organization listed, enter the ns received that were promptly and di political action committee (PAC) If a	e amount paid fro rectly delivered	m the filing organization's to a separate political org	funds Also enter the anization, such as a
	(a) Name	(b) Address	(c) EIN	(d) A mount paid from filing organization's funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a

(a) Name	(b) Address	(c) EIN	(d) A mount paid from filing organization's funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Sc	nedule C (Form 990 or 990-EZ) 2010			Page 2
Р	art II-A Complete if the organization under section 501(h)).	is exempt under section 501(c)(3) ar	nd filed Form 5768	(election
	Check I if the filing organization belongs to a	- · · · · · · · · · · · · · · · · · · ·		
	Limits on Lobbying E	expenditures	(a) Filing Organization's Totals	(b) Affiliated Group Totals
	Total lobbying expenditures to influence public o	opinion (grass roots lobbying)		
b	Total lobbying expenditures to influence a legisl	ative body (direct lobbying)		
c	Total lobbying expenditures (add lines 1a and 1	b)		
d	Other exempt purpose expenditures			
е	Total exempt purpose expenditures (add lines 1	c and 1d)		
f	Lobbying nontaxable amount Enter the amount columns			
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
	Not over \$500,000	20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		
	Grassroots nontaxable amount (enter 25% of lir	Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.) Il lobbying expenditures to influence public opinion (grass roots lobbying) Il lobbying expenditures to influence a legislative body (direct lobbying) Il lobbying expenditures (add lines 1a and 1b) In exempt purpose expenditures In exempt purpose expenditures In exempt purpose expenditures (add lines 1c and 1d) In sying nontaxable amount Enter the amount from the following table in both in the standard of the excess over \$500,000 In lobbying expenditures In exempt purpose expenditures In exem		
h	Subtract line 1g from line 1a If zero or less, ent	er - 0 -		
i	Subtract line 1f from line 1c If zero or less, ente	er - 0 -		
j	If there is an amount other than zero on either lissection 4911 tax for this year?	ne 1h or line 1i, did the organization file Form 472	20 reporting	┌ Yes ┌ No
	(Some organizations that made a	section 501(h) election do not have to	o complete all of th	ie five

	Lobbying Expendit	ures During 4	1-Year Avera	ging Period		
	Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) Total
2a	Lobbying non-taxable amount					
b	Lobbying ceiling amount (150% of line 2a, column(e))					
С	Total lobbying expenditures					
d	Grassroots non-taxable amount					
e	Grassroots ceiling amount (150% of line 2d, column (e))					
f	Grassroots lobbying expenditures					

Part II-B	Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768
	(election under section 501(h)).

	(election under eccilion ecc(ii)):	(;	(a)		(b)	
		Yes	No	1	Amoun	t
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of					
а	V olunteers?					
b c	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? Media advertisements?			-		
d	Mailings to members, legislators, or the public?					
e	Publications, or published or broadcast statements?					
f	Grants to other organizations for lobbying purposes?					
g	Direct contact with legislators, their staffs, government officials, or a legislative body?					
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?					
i	Other activities? If "Yes," describe in Part IV					
j	Total lines 1c through 1i					
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		1			
b	If "Yes," enter the amount of any tax incurred under section 4912		•	1		
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	501(c)(5),	or s	ectio	n
					Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?			1	Yes	
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			2		Νo
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?			3		Νo
Par	t III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".				ectio	n
1	Dues, assessments and similar amounts from members	1				
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).					
а	Current year	2a				
Ь	Carryover from last year	2b				
С	Total	2c				
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3				

Taxable amount of lobbying and political expenditures (see instructions) Part IV Supplemental Information

political expenditure next year?

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and

Ident if ier	Ret urn Reference	Explanation
Organizations Direct and Indirect Political Campaign Activities		AARP obtains responses from candidates running for political office at the federal, state, and local levels on issues that impact voters 50+ AARP then publishes (either in AARP The Magazine, voters guides mailed to members, or on AARP org) the responses provided by the candidate's campaign alongside AARP's position on the issues

4

5

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DLN: 93493179006181

OMB No 1545-0047

Open to Public Inspection

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12. ► Attach to Form 990. ► See separate instructions.

Name of the organization **Employer identification number AARP** 95-1985500 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year) 3 Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised ┌ No funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically importantly land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during

	the taxable year 🕨	
4	Number of states where property subject to conservation easement is located ►	
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?	┌ No
6	Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ►	
7	A mount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ► \$	
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?	┌ No
9	In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements	

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items
- If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
 - (i) Revenues included in Form 990, Part VIII, line 1

For Privacy Act and Paperwork Reduction Act Notice, see the Intructions for Form 990

(ii) Assets included in Form 990, Part X

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X

Cat No 52283D

Schedule D (Form 990) 2010

Pari	Organizations Maintaining Co	llections of Art	t, His	tori	<u>cal Tre</u>	easures, or (Othe	r Similar As	sets (c	ontinued)
3	Using the organization's accession and othe items (check all that apply)	r records, check an	y of th	ne fol	lowing th	iat are a signific	ant ı	use of its collect	ion	
а	Public exhibition		d	Γ	Loan o	r exchange prog	rams	3		
b	Scholarly research		e	Г	Other					
c	Preservation for future generations									
4	Provide a description of the organization's co Part XIV	ollections and expla	ain hov	w the	y further	the organizatio	n's e	xempt purpose ı	n	
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t								_ Yes	┌ No
Par	Escrow and Custodial Arrang Part IV, line 9, or reported an an						ed "\	es" to Form 9	90,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ian or other interm	edıary	for c	ontributi	ons or other as	sets		_ Yes	☐ No
b	If "Yes," explain the arrangement in Part XIV	/ and complete the	follow	ving t	able			Am	ount	
С	Beginning balance						1c			
d	Additions during the year						1d			
e	Distributions during the year						1e			
f	Ending balance						1f			
2a	Did the organization include an amount on Fo	orm 990 Part Y lin	217 م					·	_ Yes	
	If "Yes," explain the arrangement in Part XIV		- Z I '					,	162	, 140
	rt V Endowment Funds. Complete		n and	:WAr	ad "Vac	" to Form 990	Da	rt IV line 10		
ге	Endowment I unus. Complete I	(a)Current Year)Prior		(c)Two Years Back			(e)Four	ears Back
1a	Beginning of year balance									
ь	Contributions									
С	Investment earnings or losses									
d	Grants or scholarships									
e	Other expenditures for facilities and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the yea	r end balance held	as							
а	Board designated or quasi-endowment									
ь	Permanent endowment									
c	Term endowment 🕨									
3a	Are there endowment funds not in the posses	ssion of the organiz	ation	thata	are held	and administere	ed for	the .		
	organization by								Yes	No
	(i) unrelated organizations							3a(i)	
	(ii) related organizations							3a(i		<u> </u>
	If "Yes" to 3a(II), are the related organizatio						•	3b		
4	Describe in Part XIV the intended uses of th					0.0.17.1	4.0			
Pal	t VI Investments—Land, Buildings	s, and Equipme	ent. S						1	
	Description of investment				Cost or oth (investme			(c) Accumulated depreciation	(d) Bo	ook value
1 a	Land					48,572	2,664		<u> </u>	48,572,664
b	Buildings					195,67	1,590	56,566,352	1.	39,108,238
c l	Leasehold improvements		•			41,670	5,071	13,283,569		28,392,502
d l	Equipment									
	Other					193,22	7,833	143,561,268		49,666,565
Tota	I. Add lines 1a-1e <i>(Column (d) should equal Fo</i>	orm 990, Part X, colu	mn (B,), line	10(c).)				2	65,739,969
								Schedule D	(Form	990) 2010

Investments—Other Securities. See	Torin 990, Fart X, iiile 12		J - 6 1
(a) Description of security or category (including name of security)	(b)Book value		d of valuation f-year market value
(1)Financial derivatives			•
(2)Closely-held equity interests			
Other			
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)			
Part VIII Investments—Program Related. See		13	
			d of valuation
(a) Description of investment type	(b) Book value		f-year market value
			_
Total (Column (h) should equal Form 990 Part V col (R) line 13)			
Total. (Column (b) should equal Form 990, Part X, col (B) line 13) Part IX Other Assets See Form 990, Part X line			
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
(ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, III (a) Descrip	ne 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, Im (a) Descrip	Die 15. Oction		(b) Book value
Part IX Other Assets. See Form 990, Part X, III (a) Description Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X	5.)		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability	Die 15. Oction		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability Federal Income Taxes	5.)		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability	5.)		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability Federal Income Taxes	5.)		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability Federal Income Taxes Post retirement benefits	5.) (b) A mount 68,182,876		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability Federal Income Taxes Post retirement benefits Deferred membership dues IBNR Reserve	5.) (b) A mount 68,182,876 259,000,986 3,978,667		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability Federal Income Taxes Post retirement benefits Deferred membership dues	5.) (b) Amount 68,182,876 259,000,986		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability Federal Income Taxes Post retirement benefits Deferred membership dues IBNR Reserve	5.) (b) A mount 68,182,876 259,000,986 3,978,667		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability Federal Income Taxes Post retirement benefits Deferred membership dues IBNR Reserve	5.) (b) A mount 68,182,876 259,000,986 3,978,667		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability Federal Income Taxes Post retirement benefits Deferred membership dues IBNR Reserve	5.) (b) A mount 68,182,876 259,000,986 3,978,667		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability Federal Income Taxes Post retirement benefits Deferred membership dues IBNR Reserve	5.) (b) A mount 68,182,876 259,000,986 3,978,667		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability Federal Income Taxes Post retirement benefits Deferred membership dues IBNR Reserve	5.) (b) A mount 68,182,876 259,000,986 3,978,667		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability Federal Income Taxes Post retirement benefits Deferred membership dues IBNR Reserve	5.) (b) A mount 68,182,876 259,000,986 3,978,667		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability Federal Income Taxes Post retirement benefits Deferred membership dues IBNR Reserve	5.) (b) A mount 68,182,876 259,000,986 3,978,667		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X (a) Description of Liability Federal Income Taxes Post retirement benefits Deferred membership dues IBNR Reserve	5.) (b) A mount 68,182,876 259,000,986 3,978,667		(b) Book value

ГŒ	t XI Reconciliation of Change in Net Assets from Form 990 to Financial Stateme	IILS	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	2	1,176,021,691
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	1,025,011,112
3	Excess or (deficit) for the year Subtract line 2 from line 1	2	151,010,579
4	Net unrealized gains (losses) on investments	4	62,774,886
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	62,774,886
LO	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	213,785,465
	Reconciliation of Revenue per Audited Financial Statements With Revenue		
	Total revenue, gains, and other support per audited financial statements	1	
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities	1	
c	Recoveries of prior year grants	1	
d	Other (Describe in Part XIV) 2d	1	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
ı	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV) 4b		
c	Add lines 4a and 4b	4c	
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	
art	Reconciliation of Expenses per Audited Financial Statements With Expense	s per Re	eturn
L	Total expenses and losses per audited financial statements	1	
2	A mounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV)		
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
ŀ	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV) 4b		
c	Add lines 4a and 4b	4c	
	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	
5	Total expenses. Add lines 3 and 4c. (This should equal Form 990, Part 1, line 18).		

Identifier Return Reference Explanation

additional information

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SCHEDULE G (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Attach to Form 990 or Form 990-EZ. See separate instructions.

Open to Public Inspection

Name of the organization	Emp
AARP	
	١٥٦

loyer identification number

95-1985500

Part I	Fundraising Activities.	Complete if the organization	answered "Yes" to	Form 990, I	Part IV, line 17.
--------	-------------------------	------------------------------	-------------------	-------------	-------------------

- Indicate whether the organization raised funds through any of the following activities. Check all that apply e 🔽 Solicitation of non-government grants Mail solicitations Solicitation of government grants ▼ Internet and e-mail solicitations
 - Special fundraising events

In-person solicitations

Phone solicitations

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) A mount paid to (or retained by) fundraiser listed in col (i)	(vi) A mount paid to (or retained by) organization	
i <u></u>		Yes	No				
Adams Hussey & Associates 1600 Wilson Blvd Ste 300 Arlington, VA 22209	Direct mail and communications		No	0	741,340	-741,340	
M&R Strategic Services 2120 L Street NW Washington, DC 20037	Creative on-line marketing services		No	0	84,004	-84,004	
Total					825,344	-825,344	

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing

AK, AL, AR, AZ, CA, CO, CT, DC, FL, GA, IL, KS, KY, MA, MD, ME, MI, MN, MO, MS, NC, ND, NH, NJ, NM, NY, OH, OK, OR, PA, RI, SC, TN, UT, VA, WA, WI, WV

Pa	rt II	Fundraising Events. Com more than \$15,000 on Form				
			(a) Event #1	(b) Event #2	(c) O ther Events	(d) Total Events (Add col (a) through col (c))
Φ			(event type)	(event type)	(total number)	
Revenue	1 2	Gross receipts Less Charitable				
2		contributions				
	3	Gross income (line 1 minus line 2)				
	4	Cash prizes				
မှာ	5	Non-cash prizes				
esu.	6	Rent/facility costs				
Expenses	7	Food and beverages				
Drect	8	Entertainment				
ā	9	Other direct expenses .				
	10	Direct expense summary Add lin	es 4 through 9 in colum	n (d)		
	11	Net income summary Combine li	-			
Par	t III	Gaming. Complete if the oi \$15,000 on Form 990-EZ, lii		"Yes" to Form 990, Pa	art IV, line 19, or rep	orted more than
Revenue			(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) O ther gaming	(d) Total gaming (Add col (a) through col (c))
ш.	1	Gross revenue				+
es Se	2	Cash prizes				
Expenses	3	Non-cash prizes				
	4	Rent/facility costs				
E D E	5	Other direct expenses				
	6	Volunteer labor	┌ Yes % ┌ No	Γ Yes % Γ No	Γ Yes % Γ No	_
	7	Direct expense summary Add line	s 2 through 5 ın column	(d)	🛌	
	8	Net gaming income summary Com	ibine lines 1 and 7 in co	lumn (d)	🛌	
9	Ent	er the state(s) in which the organiza	ation operates gaming a	ctivities		
а		he organization licensed to operate				· · F _{Yes} F _{No}
b	If"I	No," Explain				
		re any of the organization's gaming			the tax year?	· · Fyes Fno
b	If"\	Yes," Explain				

L1	Does the organization operate ga	aming activities with nonmembers?		Yes Γ_{No}
L2	Is the organization a grantor, be	neficiary or trustee of a trust or a men	nber of a partnership or other entity	
	formed to administer charitable (gamıng?		Yes Γ_{No}
13	Indicate the percentage of gamii			100 / 110
а	The organization's facility		13a	
b	An outside facility		13b	
L4	Provide the name and address o records	f the person who prepares the organiza	ation's gaming/special events books and	
	Name 🟲			
	Address 🟲			
i5a		ntract with a third party from whom the	e organization receives gaming	v Г
b	If "Yes," enter the amount of gar		ation 🟲 \$ and the	TES NO
c	If "Yes," enter name and addres	s		
	Name 🟲			
	Address 🟲			
.6	Gaming manager information			
	Name 🟲			
	Gaming manager compensation	> \$		
	Description of services provided	•		
-	Director/officer	F Employee	Independent contractor	
7 a	Mandatory distributions	er state law to make charitable distrib	utions from the gaming proceeds to	
a		er state law to make chantable distrib		–
h			to other exempt organizations or spent	Yes No
_		t activities during the tax year > \$	to other exempt organizations or spent	
Par		-	responses to question on Schedule G (see	
	Identifier	ReturnReference	Explanation	
Expl	lanation of Fundraising Payments	Schedule G, Part I, Line 2b, Column (v)	All fundraisers listed above do not raise funds dire AARP, but provide counsel, services, and support internal development office	
Tota	al payments to fundraisers	Schedule G, Part I, Line 2b, column	Adams Hussey & Associates Professional fees \$ Advertising costs 635,708 Miscellaneous costs 5	

ΙV

payments reported on Schedule G \$741,340 M&R Strategic Services, Inc Professional fees \$84,000 Miscellaneous costs

4 Total payments reported on Schedule G \$84,004

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DLN: 93493179006181

Employer identification number

95-1985500

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Schedule I

(Form 990)

Name of the organization

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. Attach to Form 990

Inspection

Part I General Informatio Does the organization maintain the selection criteria used to aw Describe in Part IV the organization	records to substantı vard the grants or as	ate the amount of the					Γ Yes Γ I
Part II Grants and Other A Form 990, Part IV, line duplicated if additional	e 21 for any recip	ient that received n	nore than \$5,000. Ch	eck this box if no one	recipient receive	d more than \$5,000.	
1 (a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grai or assistance
See Addıtıonal Data Table							
2 Enter total number of section 503 Enter total number of other organ						<u>*</u> _	43
			_	0 . 11 . 500555		 	

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990,	Part IV, line 22
	Use Schedule I-1 (Form 990) if additional space is needed.	

(a)Type of grant or assistance	(b)Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Ident if ier	Return Reference	Explanation
Other Information		AARP'S Public Outreach Office requires all departments to submit a two-page form detailing the donee organization, its mission, and how the contribution will support AARP's goals. The Public Outreach Office approves and tracks the contribution requests that best leverage relationships and aadvance AARP's mission.

Software ID: Software Version:

> **EIN:** 95-1985500 Name: AARP

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States							
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
100 BLACK MEN OF AMERICA INC141 AUBURN AVENUE ATLANTA, GA 30303	58-1974429	501(C)(3)	90,000				2010 100/AARP PARTNERSHIP FOR THE 24TH ANNUAL CONFERENCE AND FINANCIAL LITERACY PROGRAM
AMERICAN SOCIETY ON AGING833 MARKET STREET STE 511 SAN FRANCISCO, CA 94103	94-2292868	501(C)(3)	12,500				GENERAL SUPPORT
THE ABRAHAM LINCOLN CENTRE3858 S COTTAGE GROVE AVE CHICAGO,IL 60653	36-2167774	501(C)(3)	32,550				GENERAL SUPPORT FOR THE CREATE THE GOOD OUTREACH PROGRAM AND HEALTHY BEHAVIORS PROGRAM
AMERICAN ASSOCIATION OF PEOPLE WITH DISABILITIES1629 K STREET NW STE 950 WASHINGTON, DC 20006	52-1930174	501(C)(3)	6,000				2010 GALA PLEDGE
AMERICAN INSTITUTE OF ARCHITECTURE STUDENTS 1735 NEW YORK AVE NW WASHINGTON, DC 20006	52-1239053	501(C)(3)	85,500				GENERAL SUPPORT AND COMPETITION SPONSORSHIP
BIBB COUNTY SCHOOL DISTRICT484 MULBERRY STREET MACON,GA 31201	58-6000191	501(C)(3)	71,717				GRANT FOR COMPENSATION FOR SITE COORDINATOR FOR COLLEGE AND CAREER PROGRAM
CAMPAIGN FOR EFFECTIVE HEALTH CARE 22 MADRONE CT FAIRFAX,CA 94930	26-3992158	501(C)(4)	30,000				GENERAL SUPPORT FOR THE CAMPAIGN FOR EFFECTIVE PATIENT CARE
CITIZEN'S ADVOCACY CENTER182 N YORK ROAD ELMHURST,IL 60126	36-3920270	501(C)(3)	20,000				GENERAL SUPPORT
CITIZENS TO PROTECT OUR ECONOMY603 STEWART STREET 819 SEATTLE, WA 98101	27-2506625		20,000				SPONSORSHIP OF THE "NO ON INITIATIVE 1107" - INITIATIVE 1107 IS A THREAT TO SENIORS IN WASHINGTON STATE AND WOULD ELIMINATE FUNDING THAT IS ESSENTIAL TO HEALTH AND LONG-TERM CARE SERVICES THAT HELP PEOPLE STAY HEALTHY AND INDEPENDENT AS THEY AGE
CIVIC ENTERPRISES LLC 1201 PENNSYLVANIA AVE NW STE 500 WASHINGTON, DC 20004	20-1055716	CORPORATION	25,000				GENERAL SUPPORT
COMMUNITY RENEWAL SOCIETY332 S MICHIGAN AVE STE 500 CHICAGO,IL 60604	36-2000728	501(C)(3)	45,000				GRANT TO BE USED FOR COMMUNITY ORGANIZING AND LOCAL TRAINING IN COMMUNITY ORGANIZING
CONGRESSIONAL BLACK CAUCUS FOUNDATION 1720 MASSACHUSETTS AVE NW WASHINGTON, DC 20036	52-1160561	501(C)(3)	40,000				SUPPORT FOR THE ECONOMIC RECOVERY FORUM

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CRAIGSLIST FOUNDATION 657 MISSION STREET 507 SAN FRANCISCO, CA 94105	94-3375324	501(C)(3)	200,000				GRANT FOR "OUR GOOD WORKS"
CUBAN AMERICAN NATIONAL COUNCIL1223 SW 4TH STREET MIAMI,FL 33135	23-7269955	501(C)(3)	20,000				SPONSOR FOR THE CNC 15TH NATIONAL CONFERENCE AND 6TH ANNUAL HEALTH, SAFETY, AND WELLNESS FAIR
EXECUTIVE LEADERSHIP FOUNDATION1001 N FAIRFAX STREET STE 300 ALEXANDRIA, VA 22314	52-1631358	501(C)(3)	50,000	ir .			2010 CEO SUMMIT SPONSORSHIP
EXPERIENCE IN ACTION 2120 L STREET NW WASHINGTON, DC 20037	26-3698436	501(C)(3)	105,000				GRANT TO SUPPORT EXPANSION OF SENIOR VOLUNTEER PROGRAM
HERNDON ALLIANCE3438 EAST FLORENCE COURT SEATTLE, WA 98112	20-3438789	501(C)(3)	20,000				GENERAL SUPPORT
HISPANIC WOMENS CORPORATIONPO BOX 20725 PHOENIX,AZ 85036	86-0539353	501(C)(3)	11,000				SUPPORT FOR THE 2010 HWC INTER- GENERATIONAL FINANCIAL LITERACY PROGRAM
IOWA COOPERATIVE FOUNDATION2515 UNIVERSITY BLVD AMES,IA 50010	42-1305677	501(C)(3)	10,000				CONTRIBUTION IN SUPPORT OF IOWA COOPERATIVE FOUNDATION'S RESEARCH AND DEVELOPMENT OF A HEALTH COOPERATIVE IN IOWA
JUNIOR ACHIEVEMENT WORLDWIDEONE EDUCATION WAY COLORADO SPRINGS,CO 80906	84-1261604	501(C)(3)	7,500				GRANT TO SUPPORT FINANCIAL LITERACY OUTREACH
JEFFERSON AREA BOARD FOR AGING674 HILLSDALE DRIVE STE 9 CHARLOTTESVILLE, VA 22901	54-0990078	501(C)(3)	10,000				GENERAL SUPPORT
KENTUCKY RETIRED TEACHERS ASSOCIATION 7505 BARNSTOWN RD LOUISVILLE, KY 40291	61-1029929	501(C)(6)	7,500				GENERAL SUPPORT FOR THE KY PRIORITIES AND GRANDPARENTS ESSAY CONTEST AND 2010 SCHOOL SUPPLY DRIVE
LEADERSHIP CONFERENCE ON CIVIL RIGHTS EDUCATION FUND1629 K STREET NW 10TH FL WASHINGTON, DC 20006	23-7026895	501(C)(3)	10,000				SUPPORT COALITION ACTIVITIES FOR FINANCIAL REGULATORY REFORM AND IMPLEMENTATION, INCLUDING OUTREACH TO ADMINISTRATION OFFICIALS, LAWMAKERS AND ALLIED ORGRANIZATIONS
LOCAL GOVERNMENT COMMISSION1303 J STREET STE 250 SACRAMENTO,CA 95814	94-2791699	501(C)(3)	10,000				SUPPORT FOR NEW PARTNERS FOR SMART GROWTH

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MISSOURI BUDGET PROJECT3534 WASHINGTON ST LOUIS, MO 63103	26-0062334	501(C)(3)	20,000				GENERAL SUPPORT
NATIONAL ASSOCIATION OF STATE UNITS ON AGING1201 15TH STREET NW STE 350 WASHINGTON, DC 20005	39-6095458	501(C)(3)	50,000				SUPPORT FOR SPECIAL BRIEFING ON LONG-TERM CARE OPTIONS FOR STATE CABINET MEMBERS
NATIONAL HISPANIC COUNCIL ON AGING1341 CONNECTICUT AVE NW WASHINGTON, DC 20036	52-1306347	501(C)(3)	20,000	71			GENERAL SUPPORT
NCBW COMMUNITY SERVICES FUND1925 ADAM C POWELL JR BLVD STE 1L NEW YORK, NY 10026	13-3341206	501(C)(3)	10,000				SUPPORT FOR NATIONAL COALITION OF 100 BLACK WOMEN 2010 LEADERSHIP RETREAT AND LEGISLATIVE DAY
NCSL FOUNDATION FOR STATE LEGISLATION7700 EAST FIRST PLACE DENVER, CO 80230	74-2232576	501(C)(3)	45,000				SPONSORSHIP THE NCSL FOUNDATION FOR STATE LEGISLATURES AND 2010 HUNGER PARTNERSHIP, WHICH IS A ONE- YEAR INITIATIVE TO RAISE THE VISIBILITY OF HUNGER IN AMERICA AND OFFER INNOVATIVE AND LASTING SOLUTIONS
PORTLAND STATE UNIVERSITY FOUNDATION 2125 SW FOURTH AVE STE 510 PORTLAND, OR 97201	93-0619733	501(C)(3)	12,000				PROMOTE DAYS OF SERVICE AND SERVICE LEARNING TO MOBILIZE OREGONIANS TO ADDRESS COMMINITY NEEDS THROUGH SERVICE PROJECTS
PENNSYLVANIA CONFERENCE FOR WOMEN C/O BALLARD SPAHR ANDREWS AND INGERSOLL PHILADELPHIA, PA 19101	20-0447019	501(C)(3)	7,000				GENERAL SUPPORT
PARTNERS FOR LIVEABLE COMMUNITIES1429 21ST STREET NW WASHINGTON, DC 20036	52-1107953	501(C)(3)	10,000				SPONSORSHIP OF THE GRAND ALLIANCE - A COALITION OF LIVABILITY ORGANIZATIONS WORKING ON CREATING LIVABILITY INDICES AARP WILL HELP TO CRAFT LIVABILITY INDICES RELATED TO THE VAULES OF THE OLDER ADULT
PILSEN NEIGHBORS COMMUNITY COUNCIL 2026 S BLUE ISLAND AVE CHICAGO,IL 60608	36-2439939	501(C)(3)	52,500				GRANT TO BE USED FOR COMMUNITY ORGANIZING AND LOCAL TRAINING IN COMMUNITY ORGANIZING
POSTPARTISAN FOUNDATION600 PENNSYLVANIA AVE SE STE 400 WASHINGTON, DC 20003	27-0969439	501(C)(3)	100,000				GENERAL SUPPORT
REAL GIFT FOUNDATION PO BOX 12442 SCOTTSDALE, AZ 85267	86-1007431	501(C)(3)	9,000				PROVIDE SCHOOL SUPPLIES FOR OVER 70 ELEMENTARY AND MIDDLE SCHOOLS IN PHOENIX METROPOLITAN AREA
RESTON CHAPTER OF THE LINKS1109 LAUDERSET DRIVE HERNDON, VA 20170	51-0210735	501(C)(4)	10,000				PLANNING AND IMPLEMENTATION OF THE ANNUAL DIABETES PROGRAM

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States **(b)** EIN (c) IRC Code section (d) A mount of cash (e) A mount of non-(f) Method of (g) Description of (h) Purpose of grant (a) Name and address of organization ıf applıcable cash valuation non-cash assistance or assistance grant assistance (book, FMV, appraisal or government other) ROADWAY SAFETY FOUNDATION1101 14TH 53-0030282 501(C)(3) GENERAL SUPPORT STREET NW STE 750 10,000 WASHINGTON, DC 20005 SALINE COUNTY AREA TRANSIT301 E FIRTS 47-0553601 GENERAL SUPPORT STREET 45,000 WESTERN, NE 68464 SIGMA PI PHI FRATERNITY SPONSORSHIP FOR 50 HURT PLAZA 501(C)(10) 59-1314521 THE 50TH GRAND 15,000 ATLANTA, GA 30303 **BOULE EVENT** SMART GROWTH AMERICA 1707 L ST NW STE 1050 27-0038938 501(C)(3) GENERAL SUPPORT 10,000 WASHINGTON, DC 20036 SOUTH SUBURBAN ACTION CONFERENCE15400 36-3540479 501(C)(3) GENERAL SUPPORT LINCOLN AVE 26,250 HARVEY, IL 60426 THE GAMALIEL FOUNDATION 203 N 36-2657863 501(C)(3) GENERAL SUPPORT WABASH AVE STE 808 41,250 CHICAGO, IL 60601 US HISPANIC LEADERSHIP INSTITUTE431 S 501(C)(3) 36-3191740 2010 SPONSORSHIP DEARBORN ST STE 1203 25.000 CHICAGO, IL 60605 UTAHNS FOR ETHICAL GENERAL SUPPORT GOVERNMENT340 W STATE FOR THE LOCAL 27-0463543 STATE CITIZENS STREET 10,000 FARMINGTON, UT 84025 INITIATIVE SERVICES FOR COLLABORATION WITH THE NEW FAMILY CAREGIVER JERSEY ALLIANCE180 COMMISSION ON MONTGOMERY STREET -AGING IN 94-2687079 501(C)(3) **STE 1100** 49,000 DETERMINING SAN FRANCISCO, CA MEASURES RELATED 94104 TO THE NEW JERSEY CHOICE ASSESSMENT FOR CAREGIVERS CHAMPION NURSING IN AMERICA - A JOINT INITIATIVE AMONG AARP, AARP FOUNDATION, AND THE ROBERT WOOD LIPPINCOTT WILLIAMS & JOHNSON WILKINS ON BEHALF OF FOUNDATION -AMERICAN JOURNAL OF 13-2962696 CORPORATION COMMITTED TO NURSING333 SEVENTH 69,458 ADDRESSING THE AVE FL 20 GROWING NURSING NEW YORK, NY 10001 SHORTAGE THAT THREATENS ACCESS TO HEALTH CARE AND QUALITY OF CARE ACROSS THE NATION THE NATIONAL PROFESSIONAL ASSOCIATION OF SOCIAL PARTNERS WORKERS FOUNDATION SUPPORTING FAMILY 13-6128093 501(C)(3) 750 FIRST STREET NE STE 49,500 CAREGIVING SUBCONTRACT WASHINGTON, DC 20002 **EXPENDITURES** INCURRED ON DR UNIVERSITY OF CHARLES MARYLAND BALTIMORE MILLIGAN'S COUNTYOFFICE OF GRANT AGREEMENT ACCOUNTING 302 52-6002033 501(C)(3) 17,218 ENTITLED ADMINISTRATION "STRATEGIC WHITE BUILDING 1000 HILLTO PAPERS FOR THE BALTIMORE, MD 21250 AARP PUBLIC POLICY INSTITUTE"

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WOMEN'S INSTITUTE FOR A SECURE RETIREMENT 1146 19TH STREET NW STE 700 WASHINGTON, DC 20036	52-1997317	501(C)(3)	10,000				SUPPORT OF WISER'S ANNUAL RETIREMENT SYMPOSIUM
DANA ALLIANCE FOR BRAIN INITIATIVE745 FIFTH AVENUE STE 900 NEW YORK, NY 10151	06-1360140	501(C)(3)	20,000				GRANT TO DABI FOR SUPPORTING THE DEVELOPMENT, PRINTING, AND DISTRIBUTION OF THREE NEW BOOKLETS TO 50+ ADULTS
LEGAL COUNSEL FOR THE ELDERLY601 E STREET NW WASHINGTON, DC 20004	52-1194741	501(C)(3)	2,074,800				GENERAL SUPPORT
AARP FOUNDATION601 E STREET NW WASHINGTON, DC 20004	52-0794300	501(C)(3)	11,303,622				GENERAL SUPPORT

DLN: 93493179006181

OMB No 1545-0047

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Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

Compensation Information

► Attach to Form 990. ► See separate instructions.

Name of the organization

Employer identification number

_					
Pa	rt I Questions Regarding Compensation				
			Yes	Νo	
1a	Check the appropiate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items				
	First-class or charter travel				
	▼ Travel for companions				
	▼ Tax idemnification and gross-up payments				
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)				
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain	1b	Yes		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all				
	officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes		
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply				
	▼ Compensation committee ▼ Written employment contract				
	✓ Independent compensation consultant ✓ Compensation survey or study				
	Form 990 of other organizations A pproval by the board or compensation committee				
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization				
а	Receive a severance payment or change-of-control payment from the organization or a related organization?	4a	Yes		
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Νo	
c	c Participate in, or receive payment from, an equity-based compensation arrangement?				
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III				
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.				
5	For persons listed in form 990 , Part VII, Section A, line $1a$, did the organization pay or accrue any compensation contingent on the revenues of				
а	The organization?	5a		Νo	
b	Any related organization?	5b		Νo	
	If "Yes," to line 5a or 5b, describe in Part III				
6	For persons listed in form 990 , Part VII, Section A, line $1a$, did the organization pay or accrue any compensation contingent on the net earnings of				
а	The organization?	6a		Νo	
b	Any related organization?	6b		Νo	
	If "Yes," to line 6a or 6b, describe in Part III				
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		No	
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was				
	subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe				
	ın Part III	8		Νo	
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9			

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name	(B) Breakdown o	f W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Nume	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
See Additional Data Table							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Ret urn Ref erence	Explanation
		AARP board members, officers, and key employees are provided the benefit of first-class travel on flights exceeding 5 hours when business class accommodations are not available. The AARP Chief Executive Officer is provided the benefit of first-class travel on flights exceeding 90 minutes due to the extensive travel requirements of the position. All directors for AARP serve on a volunteer basis and are not compensated for their generous commitment to AARP. The officers, directors, and key employees are, however, reimbursed by AARP for travel and subsistence costs incurred in carrying out their duties. In addition, directors are reimbursed for travel and subsistence costs incurred for spouses/companions accompanying them to Association functions. The board members receive a gross-up payment to ensure there are no out-of-pocket expenses related to the income taxes for the spouse/companion travel. All spouse/companion travel reimbursements and tax gross-up payments are treated as taxable income to the directors. The Chief Executive Officer of AARP was given the following benefits in 2010. I) an annual net payment of \$5,000 to cover any incidental expenses, 2) an annual allowance, not to exceed \$12,000, for necessary maintenance expenses related to his personal vehicle, 3) a supplemental life insurance policy, premiums paid by AARP in 2010 were \$20,663.02, 4) relocation benefits of \$13,831,5) spousal travel of \$1,207, and 6) other taxable benefits of 3,088. All items were treated as taxable compensation to Mr. Rand in 2010.
	,	A separation payment in the amount of \$682,285 06 is included in Thomas Nelson's compensation package in 2010 A separation payment in the amount of \$327,049 42 is included in Joan Wise's compensation package in 2010 A separation payment in the amount of \$46,715 20 is included in Shereen Remez's compensation package in 2010

Schedule J (Form 990) 2010

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As Filed Data -

DLN: 93493179006181

Employer identification number

95-1985500

OMB No 1545-0047

2010

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SCHEDULE 0 (Form 990 or 990-EZ)

Name of the organization

Department of the Treasury Internal Revenue Service

AARP

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Supplemental Information to Form 990 or 990-EZ

► Attach to Form 990 or 990-EZ.

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 5		In 2010, AARP became aware of two diversions of assets that together may have amounted to a "material" diversion. First, an employee was discovered to have embezzled \$30,000. The employee was terminated and has executed a restitution agreement agreeing to repay all amounts with interest. Second, AARP discovered that a vendor had been engaged in contractual irregularities including billing issues over a period of years. AARP conducted an investigation and retained outside legal counsel. The vendor acknowledged owing \$208,000 to AARP. The overall scope of the contractual irregularities is difficult to establish with certainty. The dispute is being resolved consistent with the advice of outside counsel.

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section B, line 11		The Form 990 is prepared and reviewed in AARP's internal tax department. The return is then put through a secondary review which includes the AARP Controller and AARP General Counsel. After this thorough review process, the Form 990 is uploaded to the Board of Directors Sharepoint site and emails are sent to each member to let them know the return is ready for their review. The board then has seven days to review and provide comments or questions. After all issues are addressed the return is reviewed by the Chief Financial Officer prior to electronically filing with the Internal Revenue Service.

ldentifier	Return Reference	Explanation
	Form 990, Part VI, Section B, Inne 12c	All board members and employees (including officers) are required to review the ethics policy, formally acknow ledge their understanding of the policy annually, and disclose any real or potential conflicts of interest Disclosures are reviewed by appropriate management (or in the case of a board member, the Board Chair, and if necessary, the Governance Committee), and the Chief Ethics & Compliance Officer. The appropriate resolution plan is implemented (for example, recusal from participating in any deliberations and decisions relevant to the disclosure). The Chief Ethics & Compliance Officer monitors compliance with these requirements and ensures proper follow-up as needed.

Identifier Return Reference	Explanation
Form 990, Part VI, Section B, line 15a	AARP considers relevant for-profit and not-for-profit data since this is the landscape in which AARP competes for talent. Establishing the appropriate compensation for positions and jobs considers external market pricing (where possible) from an independent, third party compensation consulting firm, internal criteria, and an individual's actual performance and contribution. Internal criteria is based on a standard approach that measures the internal value of positions, including complexity and scope of responsibility, skill set and competencies, education and experience, and the reporting relationship of the position. An individual's actual performance and contribution is measured through AARP's performance management approach and then rewarded through AARP's annual base pay merit and incentive awards programs. For the CEO, information from all three areas (external data, internal data, individual performance and contribution) is submitted to the Board of Directors for review and approval. In some cases, the Board may deal directly with the independent, third party compensation consulting firm on external market pricing. The individual in this position may have legal representation and may insist on an employment contract with terms that are mutually agreed upon by the individual and the Board.

Identifier	Return Explanation Reference								
	1	AARP makes its Form 990 available on our wiebsite at www aarp org or upon request to the General Counsel's Office AARP's audited financial statements are also available on our wiebsite at www aarp org. AARP's governing documents and conflict of interest policy will be made available to the public in the event those documents are included in a filing with the Internal Revenue Service.							

ldentifier	Return Reference	Explanation
Changes in Net Assets or Fund Balances	Form 990, Part XI, line 5	Net unrealized gains on investments 62,774,886

ldentifier	Return Reference	Explanation
Amounts from Sale of Securities		7a Gross amount from sales of asset other than inventory \$1,383,896,977 7b Less cost or other basis and sales expenses \$1,374,160,409

ldentifier	Return Reference	Explanation
Transactions with Related Organizations	Schedule R, Part V, Question 2	The AARP Insurance Plan is a grantor trust established by an Agreement and Declaration of Trust for the purpose of making group health insurance and other health-related products and services available to AARP, Inc members Agreements between AARP, Inc, AARP Services, United HealthCare Corporation, Metropolitan Life Insurance Company, Genworth Life Insurance Company, and Aetna Life Insurance Company make certain types of insurance available to AARP members. At the direction of the third party insurance carriers, the Plan pays AARP, Inc. a portion of the total premiums collected for the use of its intellectual property, which is reported as royalties in the consolidated statements of activities.

DLN: 93493179006181

OMB No 1545-0047

2010

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SCHEDULE R (Form 990)

(1 01111 330)

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

Related Organizations and Unrelated Partnerships

Department of the Treasury
Internal Revenue Service

Name of the organization

AARP

95-1985500

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)										
(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity					
See Additional Data Table										
Part II Identification of Related Tax-Exempt Organizat	t ions (Complete ıf	the organization a	nswered "Yes" o	on Form 990, Part	IV, line 34 because it had one					

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section 51 contr organi	l2(b)(13) olled
						Yes	No
(1) AARP Foundation							
601 E Street NW	Foundation dedicated to persons over 50 at social	DC	501 (c)(3)	509(a)(1)	AARP		No
Washington, DC 20049 52-0794300	and economic risk						
(2) AARP Institute							
601 E Street NW	Supporting org of AARP Fdn holding certain charitable gift annuity	DC	501 (c)(3)	509(a)(3)	AARP Foundation		No
Washington, DC 20049 52-0788950	funds						
(3) Legal Counsel for the Elderly							
601 E Street NW	Provides free or low cost legal assistance and	DC	501 (c)(3)	509(a)(1)	AARP		No
Washington, DC 20049 52-1194741	education to DC elderly						
(4) AARP Insurance Plan							
601 E Street NW	Grantor Trust holding certain AARP group health	DC	501 (c)(4)		AARP		No
Washington, DC 20049 52-6069387	insurance policies						
For Privacy Act and Paperwork Reduction Act Notice, see the Instruct	ions for Form 990	Cat No. 5	N 1 3 5 Y	ı	Schedule R (F	orm 990)	2010

				ble as a Partner s treated as a partne					answe	ered "Y	es" on	Form 990,	Part	IV, lır	ne 34
(a) lame, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	Share	(f) of total income	come Share of end-of-year assets (h) Disproprtionate allocations? (i) Code V—UBI amount in box 20 c Schedule K-1 (Form 1065)		Code V—UBI amount in box 20 of Schedule K-1		(j) General or managing partner?		(k) Percentage ownership		
									Yes	No			Yes	No	
					<u> </u>										
0					<u> </u>										
				ble as a Corpora zations treated as a							swered	"Yes" on	Form	990,	Part IV,
Name, address, and	(a) EIN of related organiza	tion	(b) Primary activity	(c) Legal domicile (state or foreign country)		(d) Direct controlli entity	ng	(e) Type of entity (C corp, S corp, or trust)		(f) ire of tot	al income	(g) Share end-of- asse	of year		(h) Percentage ownership
(1) AARP Financial Service: 501 E Street NW Washington, DC20049 52-1367607	s Corporation		Real Estate Holding Company	DE		AARP		С							100 000 %
(2) AARP Services Inc (con 550 F Street NW Washington, DC20004 52-2141065	solidated)		Quality control and research	DE		AARP		С							100 000 %
									-					-	

(5)

(6)

Part V Transactions With Related Organizations (Complete if the organization answered "Ye	es" on Form 990, Par	t IV, line 34, 35, 3	5A, or 36.)						
Note. Complete line 1 if any entity is listed in Parts II, III or IV				Yes	No				
1 During the tax year, did the orgranization engage in any of the following transactions with one or more related orga	anızatıons listed in Part	s II-IV?							
a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity			12	Yes					
b Gift, grant, or capital contribution to other organization(s)									
c Gift, grant, or capital contribution from other organization(s)									
d Loans or loan guarantees to or for other organization(s)									
e Loans or loan guarantees by other organization(s)			16	:	No				
f Sale of assets to other organization(s)			1f		No				
g Purchase of assets from other organization(s)			19	,	No				
h Exchange of assets			11	1	No				
i Lease of facilities, equipment, or other assets to other organization(s)			11		No				
j Lease of facilities, equipment, or other assets from other organization(s)			1 _j		No				
k Performance of services or membership or fundraising solicitations for other organization(s)									
I Performance of services or membership or fundraising solicitations by other organization(s)									
m Sharing of facilities, equipment, mailing lists, or other assets									
n Sharing of paid employees									
o Reimbursement paid to other organization for expenses			10	Yes					
p Reimbursement paid by other organization for expenses			1;	Yes	1				
F									
q O ther transfer of cash or property to other organization(s)			10	1	No				
r Other transfer of cash or property from other organization(s)			11						
					-1				
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line,	ıncludıng covered relatı	onships and transact	ıon thresholds						
(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determ Involve		nount				
(1)	type(d 1)		iiivoive	.u					
See Additional Data Table									
(2)									
(3)									
(4)									

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d Are parti sect 501(d organiz	ners :ion :)(3) zations?	(e) Share of end-of-year assets		rtionate cions?	(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man part	nag ing tner?
			Yes	No		Yes	No		Yes	No
										+
										+
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Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2010

Software ID:

Software Version:

EIN: 95-1985500

Name: AARP

Form 990, Schedule R, Part I - Identification of Disregarded Entities

(a) Name, address, and EIN of disregarded entity	(b) Primary Activity	(c) Legal Domicile (State or Foreign Country)	(d) Total income (\$)	(e) End-of-year assets (\$)	(f) Direct Controlling Entity
AARP Properties LLC 601 E Street NW Washington, DC 20049 95-1985500	Real Estate Holding Company	DE			AARP
AARP 650 F 2-3 LLC 601 E Street NW Washington, DC 20049 95-1985500	Real Estate Holding Company	DE			AARP
AARP 650 F 4-5 LLC 601 E Street NW Washington, DC 20049 95-1985500	Real Estate Holding Company	DE			AARP
AARP Carson Place LLC 601 E Street NW Washington, DC 20049 95-1985500	Real Estate Holding Company	DE			AARP
AARP Watson Plaza LLC 601 E Street NW Washington, DC 20049 95-1985500	Real Estate Holding Company	DE			AARP
AARP Global Network LLC 601 E Street NW Washington, DC 20049 20-4499090	Works with organizations representing people 50+ in other countries				AARP
AARP Andrus Insurance Fund LLC 601 E Street NW Washington, DC 20049 95-1985500	Insurance captive	DC			AARP

Form 990, Schedule R, Part V - Transactions With Related Organizations

	(a) Name of other organization	(b) Transaction type(a-r)	(c) A mount Involved (\$)	(d) Method of determining amount involved
(1)	AARP Foundation (cash contributions)	В	11,303,622	cash paid
(2)	AARP Foundation (subgrant for charitable activities)	С	3,363,221	grant agreement
(3)	AARP Foundation (bond standby agreement)	D	25,000,000	bond standby agreement
(4)	AARP Foundation (in-kind contributions)	К	13,112,463	allocable costs
(5)	AARP Foundation (dual employee reimbursement)	0	393,549	actual salaries paid
(6)	AARP Foundation (printing postage telephone member event)	P	817,787	costs incurred
(7)	AARP Foundation (cash advance repayment and 25k annual fee line of credit)	R	1,575,000	cash paid
(8)	Legal Counsel for the Elderly (cash contributions)	В	2,074,800	cash paid
(9)	Legal Counsel for the Elderly (in-kind contributions)	К	1,636,493	allocable costs
(10)	Legal Counsel for the Elderly (in-kind rent)	М	62,644	costs incurred
(11)	Legal Counsel for the Elderly (printing postage telephone)	P	39,092	costs incurred
(12)	AARP Services Inc Consolidated	A	3,129,992	costs incurred
(13)	AARP Services Inc Consolidated (shared services)	К	12,029,800	allocable costs
(14)	AARP Services Inc Consolidated (advertising)	К	6,483,812	
(15)	AARP Services Inc Consolidated (print postage telephone member event)	Р	173,074	costs incurred
(16)	AARP Services Inc Consolidated	L	78,307,117	FMV
(17)	AARP Services Inc Consolidated (reimburse for pension plan contribution)	R	1,380,000	portion of plan funding
(18)	AARP Services Inc Consolidated (reimburse for post retire benefits)	R	276,027	portion of plan funding
(19)	AARP Insurance Plan	R	344,073,357	' See Schedule O

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Depreciation and Amortization

(Including Information on Listed Property)

DLN: 93493179006181

OMB No 1545-0172

2010

Form **4562**

Department of the Treasury nternal Revenue Service (99)	•	See separate ii	nst ruct ions	. 🟲 Attach t	to your tax re	eturn.		Attachment Sequence No 67
Name(s) shown on return AARP			Business	or activity to w	hich this forr	n relates	Ic	lentifying number
MAKE			Form 990	Page 10			9!	5-1985500
Part I Election	To Expense (Certain Prop	erty Un	der Section	179			
Note: If y	ou have any li	sted property	, complet	te Part V befo	re you con	nplete Part I.		
1 Maximum amount Se	e the instructions	for a higher lir	nıt for certa	aın busınesses		[1	500,000
2 Total cost of section :	179 property plac	ced in service (see instruc	ctions) .		[2	
3 Threshold cost of sec	tion 179 property	y before reducti	on ın lımıta	ation (see instr	uctions) .		3	2,000,000
4 Reduction in limitation	n Subtract line 3	from line 2 If a	zero or less	s, enter - 0 -		[4	
5 Dollar limitation for ta	x year Subtract	line 4 from line	1 Ifzero o	or less, enter - ()- If married	filing		
separately, see instru							5	
,	Description of pi	roperty		(b) Cost (bu		(c) Elected co	st	
	· · ·	· · ·		on	iy)	. ,		
71 1 1 1 5 1		1 22			- I -			
7 Listed property Enter					7			
8 Total elected cost of		•		mn (c), lines 6	and 7.		8	
9 Tentative deduction	Enter the smaller	of line 5 or line	8 .				9	
10 Carryover of disallower	ed deduction from	ı lıne 13 of youı	r 2009 For	m 4562 .			10	
11 Business income limitation	Enter the smaller of	business income (not less than	zero) or line 5 (se	e instructions)	[11	
12 Section 179 expense	deduction Add I	ines 9 and 10,	but do not	enter more than	n line 11 •		12	
13 Carryover of disallower	ed deduction to 2	011 Add lines	9 and 10, l	ess line 12	.▶ 13			
Note: Do not use Part	· II or Part III b	elow for liste	d propert	ty. Instead, u	se Part V.	•		
Part II Special D	epreciation <i>A</i>	Allowance a	nd Other	Depreciation	on (Do not	ınclude lısted pr	operty	y) (See instructions)
14 Special depreciation a tax year (see instruct		lıfıed property (other than	listed property) placed in se	ervice during the	14	
15 Property subject to se	ection 168(f)(1) e	election .					15	
16 Other depreciation (ir	icluding ACRS)						16	30,667,765
Part IIII MACRS De	epreciation (I	Do not includ	le listed p	roperty.) (Se	e instructio	ns.)		, , , , , , , , , , , , , , , , , , ,
				ction A		•		
17 MACRS deductions fo	r assets placed ı	n service in tax	years beg	ıınnıng before 2	010 .	[17	
18 If you are electing	to group any a	ssets placed	ın service	during the ta	ax year into	one or more		
general asset acco	unts, check hei	re				▶□		
Section B—Ass	ets Placed in	Service Du	ring 201	.0 Tax Year	Using the	General Depr	ecia	tion System
		(c) Basis	1					
(a) Classification of	(b) Month and year placed in	deprecia (business/inv		(d) Recovery	(e) Convent	tion (f) Method	,	(g)Depreciation
property	service	use	estillellt	period	(e) Convent	(I) Methor	-	deduction
		only—see inst	ructions)					
19a 3-year property								
b 5-year property								
c 7 - year property								
d 10-year property								
e 15-year property								
f 20-year property	-					C #		
g 25-year property				25 yrs	MM	S/L		
h Residential rental property				27 5 yrs 27 5 yrs	MM	S/L S/L		
i Nonresidential real				39 yrs	ММ	S/L		
property				00,10	MM	S/L		
	on C—Assets Plac	ced in Service D	uring 2010	Tax Year Using		tive Depreciation	Syste	em
20a Class life						S/L	Ī	
b 12-year				12 yrs		S/L		
c 40-year				40 yrs	ММ	S/L		
Part IV Summa	ry (see instruc	tions)						
21 Listed property Enter	amount from line	28					21	
22 Total. Add amounts fr and on the appropriate							22	30,667,765
23 For assets shown abo	ve and placed in	service during	the current	year, enter the				

Form 4562 (2010) Part V Listed Property (Include automobiles, certain other vehicles, certain computers, and property used for entertainment, recreation, or amusement.) Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete **only** 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

Section A—Depre								instru									
24a Do you have evide	nce to support	the business/inv	estment ι	ise claime	d?	l No	•		24b	If "Yes,"	ıs the	ev iden	ce writ	ten?	Ye	s I N	o
(a) Type of property (list vehicles first)	(b) Date placed in service	(c) Business/ investment use percentage	(d Cost o ba	rother	Basis for (busines us			(f) Recov perio	'	(g) Method Convent		(h) Depreciation/ deduction		:	(i) Electe section cost	179	
25Special depreciation allo	•		rty placed	ın service	during the	tax yea	rand	used m	nore t	han 2	5						
26 Property used mor	e than 50%	ın a qualıfıed l	ousiness	use													
		%															
		%						 	+		+				+-		
27 Property used 50%	ı 6 orlessın a	· · ·	ıness us	e				1									
		%								/L -							
		%						 	_	/L - /L -	_				4		
28 Add amounts in c	olumn (h) lin	,,,	h 27 En	tar bara	and on lu	no 21	p2.00	1	j	28					1		
						ne ZI,	page	т	•	26		Τ,	9				
29 Add amounts in c	orumni (1), mi				mation	on I	· Ico /	 of Va	shic	les.			.9				
Complete this section	n for vehicles	used by a so	le propri	etor, par	tner, or o	ther "r	more	than	5%	owner,"	or rela	ated p	erson	ı			
If you provided vehicles to	your employee	es, first answer tl	ne questio	ns in Section	on C to see	ıf you ı	meet a	an exce	eptior	to comp	eting t	his sect	on for	those			
30 Total business/in	vestment mi	les drıven dur	ıng the		a) icle 1	1 -	b) icle 2	,		(c) icle 3		(d) hicle 4		(e) ehic'	-		f) icle 6
year (do not inclu	de commutir	ng miles) .	•	Veiii	icie i	Ven	icie z	_	v en	icle 5	V E	ilicie -	' `	eme	16.3	Veill	CIE 0
31 Total commuting	miles driven	during the ve	ar .														
32 Total other perso								+					+				
33 Total miles driver	•																
through 32 .										_							
34 Was the vehicle a	vaılable for p	ersonal use		Yes	No	Yes	No	· Y	'es	No	Yes	No	Y	es	No	Yes	No
during off-duty ho	urs? .																
35 Was the vehicle u		by a more th	an 5%														
owner or related p		r parcapal us	• •					_		1			+	\dashv			+
		stions for			lha Dua	:	 	:-!									
Answer these question 5% owners or related	ns to determ	ine if you mee	et an exc													ot mo	re than
37 Do you maintain a employees?	written polic	y statement	that prof	nibits all	personal •	use of	f vehi	cles,	ıncl	udıng co	mmut •	ıng, b	y you •	r	Y	es	No
38 Do you maintain a employees? See t	•	•		•									r • •				
39 Do you treat all us	se of vehicles	s by employee	es as per	sonal us	e? .												
40 Do you provide m vehicles, and reta	ore than five	vehicles to y	our empl			rmatio	n fro	m you	ur en	nployees	abou	it the	use o	fthe			
41 Do you meet the r	eauirements	concernina a	ualified a	automobi	ıle demor	nstrati	on us	e? (S	ee II	nstructio	ns)			_			
Note: If your answ												Δ S					
	rtization	, 33, 10, 01 1	1 13 1 0.	3, 4 0 110	Compie			- 101 6			Verner						
Fait VI Aillo	TUZATION	(b)			_					Τ (e)						
(a) Description of o	costs	Date amortization begins	ı	A mort amo	ızable			(d) Code ection	n	A mort	-	r A mort		(f) tızatıc ıs yea			
42 A mortization of co	osts that bea		ur 2010	tax vear	(see ins	tructio	ns)			11							
			1	,	,. ,. ,,,,	T	/										
						$\overline{}$				+							
43 A mortization of co	osts that beq	an before you	r 2010 t	ax year							43					5	52,845
44 Total. Add amoun					ere to re	port					44						2,845

Software ID: Software Version:

EIN: 95-1985500

Name: AARP

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors												
(A) Name and Title	(B) Average hours	Posii t	((tion (hat a	che)			(D) Reportable compensation	(E) Reportable compensation from related	(F) Estimated amount of other		
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	compensation from the organization and related organizations		
W Lee Hammond President	15 00	Х						9,951	0	0		
Robert Romasco President-elect	6 00	Х						3,856	0	0		
A James Forbes Jr Secretary/Treasurer	6 00	Х						4,599	0	0		
F John Zarlengo Board Chair	15 00	Х						9,720	0	0		
Gail E Aldrich Board Vice Chair	6 00	Х						12,762	0	0		
Allen Douma Director	6 00	Х						13,926	0	0		
Jeannine English Director	6 00	Х						5,154	0	0		
Leobardo Estrada Director	6 00	Х						2,963	0	0		
Catherine Georges Director	6 00	Х						0	0	0		
William J Hall	6 00	Х						0	0	0		
Director Hubert H Humphrey III Director	6 00	Х						3,176	0	0		
Jacob Lozada Director	6 00	Х						2,833	0	0		
Mara Mayor Director	6 00	Х						3,697	0	0		
Maeona Mendelson Director	6 00	Х						8,460	0	0		
J David Nelson Director	6 00	Х						3,761	0	0		
Barbara O'Connor Director	6 00	Х						2,111	0	0		
John Penn Director	6 00	Х						2,239	0	0		
Diane Pratt Director	6 00	Х						0	0	0		
Carol Raphael Director	6 00	Х						0	0	0		
Charles E Reed Director	6 00	Х						11,157	0	0		
George T Rowan Director	6 00	Х						1,175	0	0		
Fernando Torres-Gil Director	6 00	Х						0	0	0		
Yash Aggarwal Director until 5/3/10	6 00	Х						12,541	0	0		
Cora L Christian Director until 5/3/10	6 00	Х						5,169	0	0		
Bonnie M Cramer Board chair until 5/3/10	6 00	Х						8,141	0	0		
Board chair until 3/3/10				l	<u> </u>	l	l					

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

(A) Name and Title	(B) Average hours	Posi		C) (che	cka			(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
Joanne Handy Director until 5/3/10	6 00	Х						3,098	0	C
Jennie Chin Hansen President until 5/3/10	6 00	Х						7,414	0	0
Richard Johnson Director until 5/3/10	6 00	Х						2,983	0	C
N Joyce Payne Director until 5/3/10	6 00	Х						1,922	0	0
Thomas Byron Thames Director until 5/3/10	6 00	Х						1,714	0	C
Addison B Rand Chief Executive Officer	55 00			х				810,147	0	114,466
Robert R Hagans Jr Chief Financial Officer	50 00			х				368,064	0	53,939
Thomas C Nelson Chief Operating Officer	55 00				x			1,124,770	0	51,844
Nancy A LeaMond EVP Social Impact	60 00				х			367,243	0	40,580
Emilio Pardo EVP & Chief Brand Officer	50 00				x	4		332,419	0	38,809
Joan S Wise EVP & General Counsel	40 00				х			545,995	0	27,747
Shereen G Remez EVP Member Value	50 00				х			313,901	0	40,359
John C Rother EVP Policy & Strategy	40 00				х			310,338	0	44,572
Kevin J Donnellan EVP & Chief Communication	45 00				×			284,452	0	48,312
Ellen Hollander EVP & Chief People Officer	50 00				×			262,521	0	55,718
Harroll Backus EVP State Operations	50 00				х			260,963	0	50,302
Matthew Mitchell Chief Information Officer	50 00				х			248,897	0	44,438
Nancy Smith SVP Corporate Secretary	55 00				х			297,924	0	40,491
Hugh Delehanty SVP & Editor-in Chief AARP	50 00					х		279,459	0	48,629
David Sloane SVP Govt Relations & Advo	55 00					Х		279,335	0	44,509
James Fıshman SVP-Publisher	45 00					х		289,589	0	47,411
Lynn Mento SVP 50+ Member Experience	45 00					х		259,788	0	37,864
Susan Reinhard SVP Public Policy	45 00					х		264,578	0	48,521

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program se	rvices				
(Code) (Expenses \$	103,931,256	ıncludıng grants of \$	403,182) (Revenue \$	12,388)
These offices coordina other older Americans	ate AARP's local efforts a in their homes and comn the gaps in services that	nd provide a st nunities These	ructure that delivers perso offices offer needed assis	of Columbia, Puerto Rico, and the phalized services and programs to tance, information, and support to re unable to address, enabling of	o members and o older Americans
(Code) (Expenses \$	76,878,009	ıncludıng grants of \$	422,476) (Revenue \$	0)
advocacy volunteers, affordable health care solvency of Medicare	AARP works to raise awa for all Americans, ensuri and prescription drug cov	reness and adv ng the solvency erage, informin	ocates for the rights of its of Social Security for curi g members and consumers	ocacy group, State Executive Cou members pertaining to the follow rent and future retirees, ensuring s about Medicare health insuranc rkers, and financial security in re	ring issues the long-term e and related
(Code) (Expenses \$	25,138,393	including grants of \$	678,000) (Revenue \$	13,620)
				cuses its activities and resource g members health, economic se	
(Code) (Expenses \$	7,808,626	ıncludıng grants of \$	0) (Revenue \$	6,953,106)
The AARP Driver Safe program, available on-	ty Program helps older dr	rivers maintain om setting, is le	their independence by inst ed by volunteer instructors	0) (Revenue \$ tructing them on safety in the dri and teaches participants about	ver's seat The
The AARP Driver Safe program, available on-	ty Program helps older dr line or through a classroo	rivers maintain om setting, is le nis awareness t	their independence by inst ed by volunteer instructors	tructing them on safety in the dri	ver's seat The
The AARP Driver Safe program, available on-changes that occur wing (Code Divided We Fail is a softmancial security (Soc	ety Program helps older dr line or through a classroo th aging and how to use th) (Expenses \$ ocial initiative to propel pr	rivers maintain om setting, is le nis awareness t 3,124,826 ublic and privat a and public pei	their independence by instance of the control of th	tructing them on safety in the drivers and teaches participants about	ver's seat The the normal 183,375) rm care) and
The AARP Driver Safe program, available on-changes that occur wing (Code Divided We Fail is a softmancial security (Soc	ety Program helps older dr line or through a classroo th aging and how to use th) (Expenses \$ ocial initiative to propel pro cial Security, work, private	rivers maintain om setting, is le nis awareness t 3,124,826 ublic and privat a and public pei	their independence by instance of the control of th	tructing them on safety in the driver and teaches participants about 0) (Revenue \$ ction on health (including long-teach	ver's seat The the normal 183,375) rm care) and
The AARP Driver Safe program, available on-changes that occur wing (Code Divided We Fail is a softmancial security (Social Security)	ety Program helps older dr Ine or through a classroot th aging and how to use th) (Expenses \$ ocial initiative to propel programs of the cial Security, work, private e, and intergenerational a) (Expenses \$	rivers maintain om setting, is le nis awareness t 3,124,826 ublic and privat e and public per ction from polic	their independence by instance of by volunteer instructors of become safer drivers including grants of \$ e sector innovation and achieves and savings) for Amy makers	tructing them on safety in the driver and teaches participants about 0) (Revenue \$ ction on health (including long-teacher) nericans of all ages by moving the	ver's seat The the normal 183,375) rm care) and e public to demand
The AARP Driver Safe program, available onchanges that occur wing (Code Divided We Fail is a softmancial security (Social bipartisan, responsible (Code	ety Program helps older dr Ine or through a classroo th aging and how to use th) (Expenses \$ ocial initiative to propel program tial Security, work, private e, and intergenerational a) (Expenses \$	rivers maintain om setting, is le nis awareness t 3,124,826 ublic and privat e and public per ction from polic	their independence by instance of by volunteer instructors of become safer drivers including grants of \$ e sector innovation and achieves and savings) for Amy makers	tructing them on safety in the driver and teaches participants about 0) (Revenue \$ ction on health (including long-teacher) nericans of all ages by moving the	ver's seat The the normal 183,375) rm care) and e public to demand
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Software ID: Software Version:

EIN: 95-1985500

Name: AARP

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees											
(A) Name		(B) Breakdown o	f W-2 and/or 1099-MIS	SC compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	(F) Compensation reported in prior Form			
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	990 or Form 990-EZ			
Addison B Rand	(ı) (ıı)	575,000 0	172,500 0	62,647 0	99,112 0	15,354 0	924,613 0	0			
Robert R Hagans Jr	(ı) (ıı)	365,829 0	0	2,235 0	38,612 0	15,327 0	422,003 0	0			
Thomas C Nelson	(ı) (ıı)	387,750 0	50,000	687,020 0	38,612 0	13,232	1,176,614 0	0			
Nancy A LeaMond	(ı) (ıı)	348,679 0	15,000	3,564 0	38,612 0	1,968	407,823 0	0			
Emilio Pardo	(I) (II)	331,616 0	0	803	28,812 0	9,997	371,228 0	0			
Joan S Wise	(ı) (ıı)	148,027 0	0	397,968 0	23,329 0	4,418	573,742 0	0			
Shereen G Remez	(ı) (ıı)	264,484 0	0	49,417 0	38,612 0	1,747	354,260 0	0			
John C Rother	(ı) (ıı)	292,270 0	15,000	3,068	38,612 0	5,960 0	354,910 0	0			
Kevin J Donnellan	(I) (II)	283,418 0	0	1,034	38,612 0	9,700	332,764 0	0			
Ellen Hollander	(I) (II)	257,317 0	0	5,204 0	38,612 0	17,106 0	318,239 0	0			
Harroll Backus	(I) (II)	254,581 0	0	6,382 0	38,612 0	11,690 0	311,265 0	0			
Matthew Mitchell	(I) (II)	248,318 0	0	579 0	28,812 0	15,626 0	293,335 0	0			
Nancy Smith	(ı) (ıı)	295,896 0	0	2,028	38,612 0	1,879 0	338,415 0	0			
Hugh Delehanty	(ı) (ıı)	276,574 0	0	2,885	38,612 0	10,017	328,088 0	0			
David Sloane	(ı) (ıı)	267,524 0	10,000	1,811	38,612 0	5,897 0	323,844 0	0			
James Fishman	(I) (II)	228,526 0	0	61,063	37,953 0	9,458	337,000	0			
Lynn Mento	(ı) (ıı)	254,539 0	4,000	1,249	36,448 0	1,416	297,652 0	0			
Susan Reinhard	(1) (11)	255,856 0	7,000 0	1,722	38,612 0	9,909 0	313,099 0	0			